

# Maximize Your Organization's Return on Investment for Your Human Capital

Essential. Future-Ready. Powerful.

We help clients achieve impactful results through a menu of highly customized training solutions that help professionals excel through essential, future-ready, powerful skills that fuel individual effectiveness

## Communication

Take communication capabilities and professional relationships to new heights in a variety of contexts

## Negotiation & Influence

Boost relationships and agreement terms that directly impact individual performance and the bottom line

## Self- Management

Maximize your professionals' potential by developing critical skills that augment their success

## Return on Interactions™

Our methodology, which we developed, tested, and applied throughout our 30-year history, focuses on generating measurable results – including increase profits, reduced turnover, and more productive relationships – for our clients.

### Proven Frameworks →

Our professional development workshops leverage conceptual models developed by thought leaders at some of the world's leading universities. Throughout our 30+ years of experience in Consulting and Peace Peacebuilding, we have field tested and modified those frameworks to ensure that they address your corporate needs.

### Customized Design →

We customize our professional development solutions to meet your needs and the parameters you set. This results in a workshop that is of a length you choose, addresses the challenges your participants face, and includes bespoke case-studies and exercises that support the learning objectives you define.

### Interactive Pedagogies →

We are not a provider that delivers a series of lectures nor guides participants through the pages of printed text. Instead, we use customized, hands-on exercises, role-plays, facilitated dialogues, and multimedia presentations to drive learning and increase participant engagement and retainment.

## Ready for Improvement?

Take the next step toward helping your organization and your people by seeing us in action

[Contact Us](#)

## Sample Professional Development Solutions

### Communication

Take communication capabilities and professional relationships to new heights in a variety of contexts

- Difficult Conversations
- Active Listening
- Executive Presence
- Business Storytelling
- Public Speaking
- Managing Up & Across the Organization
- Emotional Intelligence & Communication
- Cross-Cultural Communication
- Public Speaking
- Cross-Generational Communication
- Giving Difficult Feedback
- How to Say "No"

### Negotiation & Influence

Bolster your leaders' ability to navigate and increase collaboration across your organization

- Collaborative Negotiation
- Advanced Negotiation: Winning at Collaborative Negotiation
- Influence Skills
- Sales Negotiation
- Negotiation Skills for Leaders
- Negotiation Skills for Women
- Cross-Cultural Negotiation
- Negotiating Remotely

### Self-Management

Maximize your professionals' potential by developing critical skills that augment their success

- Building Emotional Intelligence
- Innovation & Creativity
- Adaptability & Resilience
- Seeking & Receiving Feedback
- Wellness & Professional Success