



# Outperform Your Competition by Optimizing Your Leaders' Skills, Capabilities, and Readiness

## Focused Improvement. Cascading Results.

We help clients achieve impactful results through a menu of highly customized training solutions that help professionals maximize leadership effectiveness

### Leadership Communication

Improve your leaders' communication effectiveness in a variety of professional contexts

### Lateral Leadership

Bolster your leaders' ability to navigate and increase collaboration across your organization

### Team Management

Hone your leaders' ability to increase cohesion, efficiency, and performance among direct reports

### Client Management

Increase leaders' bottom lines by achieving better agreements while protecting critical relationships

### Self-Management

Maximize your leaders' potential by developing critical skills that augment their professional success

## Return on Interactions™

Our methodology, which we developed, tested, and applied throughout our 30-year history, focuses on generating measurable results – including increase profits, reduced turnover, and more productive relationships – for our clients.

### Proven Frameworks →

Our leadership skills workshops leverage conceptual models developed by thought leaders at some of the world's leading universities. Throughout our 30+ years of experience in Consulting and Peace Peacebuilding, we have field tested and modified those frameworks to ensure that they address your corporate needs.

### Customized Design →

We customize our leadership skills solutions to meet your needs and the parameters you set. This results in a workshop that is of a length you choose, addresses the challenges your participants face, and includes bespoke case-studies and exercises that support the learning objectives you define.

### Interactive Pedagogies →

We are not a provider that delivers a series of lectures nor guides participants through the pages of printed text. Instead, we use customized, hands-on exercises, role-plays, facilitated dialogues, and multimedia presentations to drive learning and increase participant engagement and retainment.

## Ready for Improvement?

Take the next step toward helping your organization and your people by seeing us in action

[Contact Us](#)

## Sample Leadership Skills Solutions

### Leadership Communication

Improve your leaders' communication effectiveness in a variety of professional contexts

Difficult Conversations  
Negotiation Skills for Leaders  
Influence Skills  
Executive Presence  
Business Storytelling

Performance Reviews 2.0  
Active Listening  
Cross-Cultural Communication  
Public Speaking  
Cross-Generational Communication

### Lateral Leadership

Bolster your leaders' ability to navigate and increase collaboration across your organization

Managing Up & Across the Organization  
Influencing Colleagues  
Collaborative Decision-Making  
Networking Skills

Difficult Conversations  
Facilitating Meetings  
Dealing with Difficult People  
Bridging Differences

### Team Management

Hone your leaders' ability to increase cohesion, efficiency, and performance among direct reports

Coaching & Mentoring  
Leading through Change  
Performance Reviews 2.0  
Facilitating Meetings

Leading Dispersed Teams  
Mediation Skills  
Reaching Consensus  
Managing Difficult People

### Client Management

Increase your leaders' bottom lines by achieving better agreements while protecting critical relationships

Negotiation Skills for Leaders  
Influence Skills  
Difficult Conversations  
Bridging Differences

How to Say No (and Move Forward)  
Resolving Client Conflicts  
Cross-Cultural Communication  
Dealing with Difficult Clients

### Self-Management

Maximize your leaders' potential by developing critical skills that augment their professional success

Emotional Intelligence & Leadership  
Innovation & Creativity

Adaptability & Resilience  
Seeking & Receiving Feedback  
Wellness & Professional Success