



Consensus specializes in negotiation, communication, and conflict management – the keys to collaborative relationship management.

By combining unparalleled real-world experience, comprehensive capabilities, and highest levels of service, we help private and public sector clients across all industries and organizational functions tackle some of their most critical negotiation and relational challenges. We offer an array of highly-specialized services through three practice areas: Talent Development, Peace Building, and Consulting.

Core Competencies

- Negotiation Skills Training Workshops
- Influence Skills Training Workshops
- Communication Skills Training Workshops
- Leadership Development Training Workshops
- Executive Coaching
- Peace Building
- Mediation
- Dialog Facilitation

NAICS & SIC Codes

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|----------|----------|--------|
| • 611430 | • 541990 | • U001 |
| • 541611 | • 561499 | • U002 |
| • 541612 | • 611699 | • U006 |
| • 541614 | • R410 | • U008 |
| • 541618 | • R412 | • U009 |
| • 541690 | • R420 | • U099 |
| • 541720 | • R431 | |

Differentiators

- In business since 1993
- 100+ clients across most sectors, including Federal, State, and Local Government, Fortune 100s, Big Four, and Wall Street firms
- Customize solutions to meet the specific needs and objectives of each audience
- Practitioners with 20+ years of field experience as negotiators and mediators
- Facilitators with 20+ years of experience in workshop training and design
- Coaches with 20+ years of experience and certification

Company Snapshot

CAGE CODE 55CQ6 | DUNS #140618039

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 Work Area: Globally
 Socioeconomic Factors: Small-Business

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Past Performance

- Federal Aviation Administration
- Federal Reserve Bank of New York
- New York City Police Department
- New York City Citywide Administrative Services
- New York City Department of Education
- New York State Court System
- Office of the Quartet
- U.S. Military Academy at West Point
- U.S. Joint Forces Command
- U.S. Office of Government Ethics
- United Nations Peacekeeping
- United Nations Development Programme

